A Europe-wide Energy Wholesale Trading Passport EFET view



European Federation of Energy Traders



Brussels, 31/05/2011

Karl-Peter Horstmann Chairman TF Market Supervision karl-peter.horstmann@rwe.com

Riccardo Rossi riccardo.rossi@eon.com



Topics

- Licensing across the European Union
 - Major considerations
- Harmonisation

- National licensing regimes and requirements
- Simple administrative requirements

Licensing across the European Union



- There is mixed picture from EU Countries
- Some Member States have licensing regimes in place for energy trading, often related to burdensome requirements (reporting, fees, branch office,...)
- Other Member States do not have licensing regimes in place



Energy Wholesale Trading Passport? Major considerations

- Identification: EFET supports that market participants should be known to Regulators
- Harmonisation: there should not be different regimes across Europe to be able to trade energy
- No duplication: a European Energy Trading Passport is useful if it replaces national licensing regimes and related requirements
- Simple process: administrative requirements should be kept at minimum level and the process should be clear and simple









- Experience shows that license requirements for energy wholesale markets are questionable
- Some European countries deem a license for energy trading as indispensable, but there is not a common view
- A number of initiatives to limit the burden of national requirements have brought little progress
- Several countries have increased bureaucratic barriers for energy trading

A European energy trading passport can ensure a **harmonised** approach

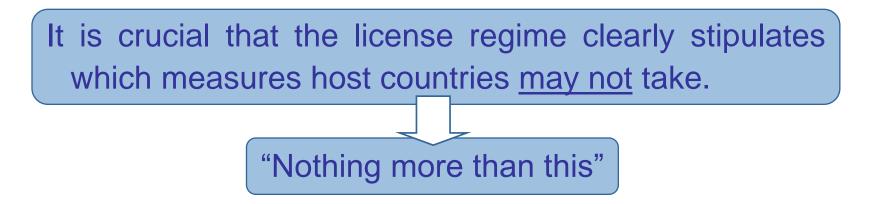


- The reporting activity only based on harmonised provisions at European level (e.g. REMIT)
- No additional national reporting obligations to report transactions/statement of accounts or maintain records
 - No separate reporting/statement of account for transactions "in" host country
 - No national methodologies for "separated book-keeping" or national rules on the "allocation of revenues and expenses"
 - No different national activity reports in host Member States
- The exchange of information between national regulatory authorities should be ensured through ACER or bilateral cooperation

Replace national licensing regimes



- A European regime should clearly spell out the rights of the holder of the passport
 - National Market barriers are often created by the licensing process itself
 - Additional effects are created by on-going license obligations
- Additional national licensing requirements should not be imposed





- No requirement to have a branch office
- No regulation fees (one-time or recurring) in host countries
 - License fees can only by levied by the home regulator (based on the cost of the licensing process, not the turnover).
- No exams for trading personnel can be required
- Need to distinguish between wholesale and retail: no supply-related requirements to pure wholesale market participants
 - e.g. requirement to setting up customer call centres
 - metering stations
 - publishing general terms and conditions for the supply of end-customers

No in- and exports (network) fees for cross-border transactions



- Exclusive competence by home regulator
 - Only home regulator can issue and withdraw the passport
 - Only home regulator can sanction the energy trading firm for violations related to the passport regime

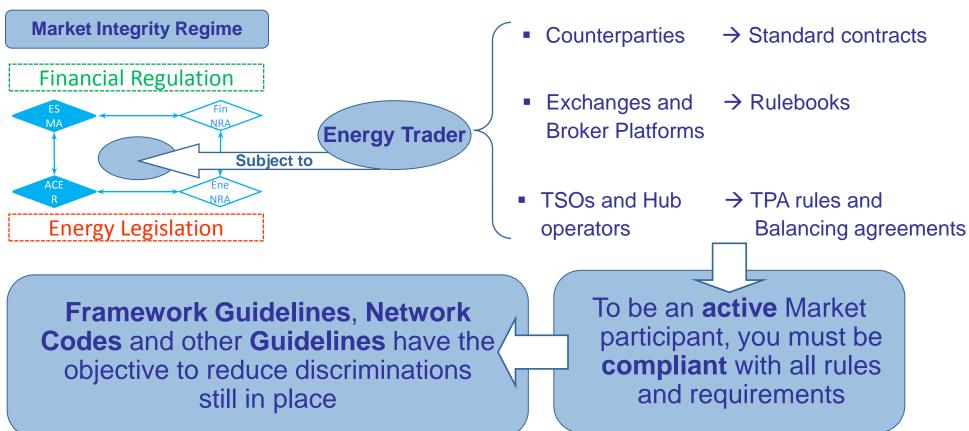
Limited checks

- Verification of existence of the legal entity
- Check that board members have a clean criminal record
- Markets and Countries in which the Market participant is active
- In case applicants are required to demonstrate the capability to fulfil regulatory duties, these must based on concrete requirements e.g. designating a regulatory compliance officer

It should not be the purpose of a license process to check a trader's potential of economic success Licensing requirements on technical, financial and

Requirements that should **not** be considered

A simple process





Conclusion



An Energy Trading passport should

- Ensure a balanced approach and harmonisation across EU
- Avoid duplication and replace national approaches
- Be based on simple and appropriate requirements
- Take account of many issues not yet discussed
 - Process (release, withdraw, penalties,..)
 - Non EU based traders
 - Applicability to the Carbon market

Thanks for your attention





European Federation of Energy Traders

Amstelveenseweg 998 1081 JS Amsterdam

Tel: +31 (0)20 5207970 Email: <u>secretariat@efet.org</u> www.efet.org