



Regulatory framework to incentivise Smart Grids deployment - EURELECTRIC views

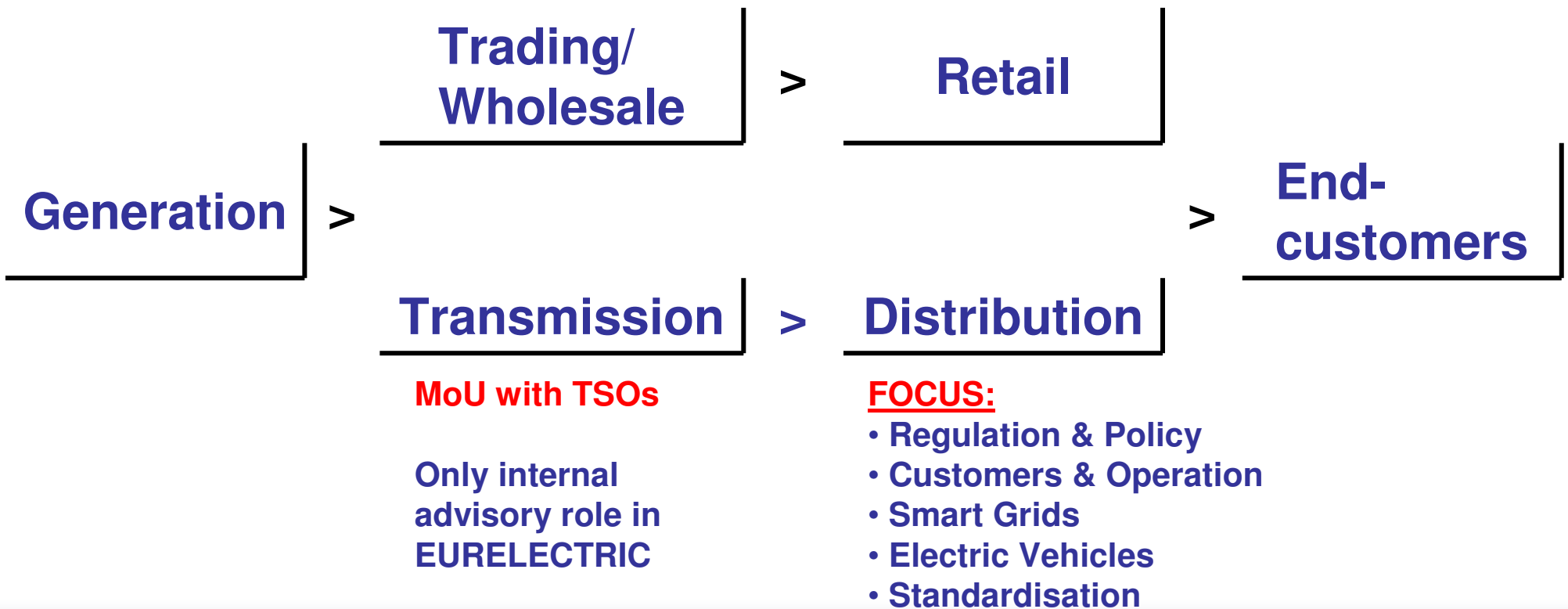
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*CEER – Brussels
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EURELECTRIC represents the whole value chain of the European electricity industry



Highlights

- 1. DSOs have a new mission – The regulatory framework must adopt to this**
- 2. Not all technology related activities must be regulated – regulation must also facilitate a market development**
- 3. Adding “smartness” to the regulatory framework**



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Network operators face **enormous challenges** that need to be addressed in an innovative way

- **Policy makers** want to use smart grids to achieve energy and environmental goals
 - Energy efficiency
 - CO2 reduction
 - Renewables integration
- **Consumers** want more convenience and control over their consumption *)
- **Generators** need a grid that can be flexible and reliable
- **Consumers and generators** need to communicate with the network
- **Retailers** want to make use of networks to transform their business
- **Stable Systems** need new balancing options due to intermittent supply

*) mainly linked to smart meters as one element of a Smart Grid

The main **traditional rationale** behind regulation is to prevent the abuse of a **monopoly position** and will have to be extended...

Utility	Customer/ Network user
Cost compensation	Low prices
Investment incentive	Quality
Cover capital cost	



...the climate package and the evolving retail market **adds elements to the regulatory scope**

Utility	Customer/ Network user
<p>Cost compensation Investment incentive Cover capital cost</p>	<p>Low prices Quality</p>
<p>New Mission (EU market and climate packages):</p>	
Supplier	Society / Environment
<p>New products Processes (Customer switching)</p>	<p>Reduce emissions Renewables integration Increase energy efficiency</p>

Regulatory framework must **consider the new mission** of DSOs

- **Integrating environmental goals** on distribution level
- Incentivising smart grids that enable the creation of a **better functioning retail market** place
- Removing barriers for investing in **technological innovation**



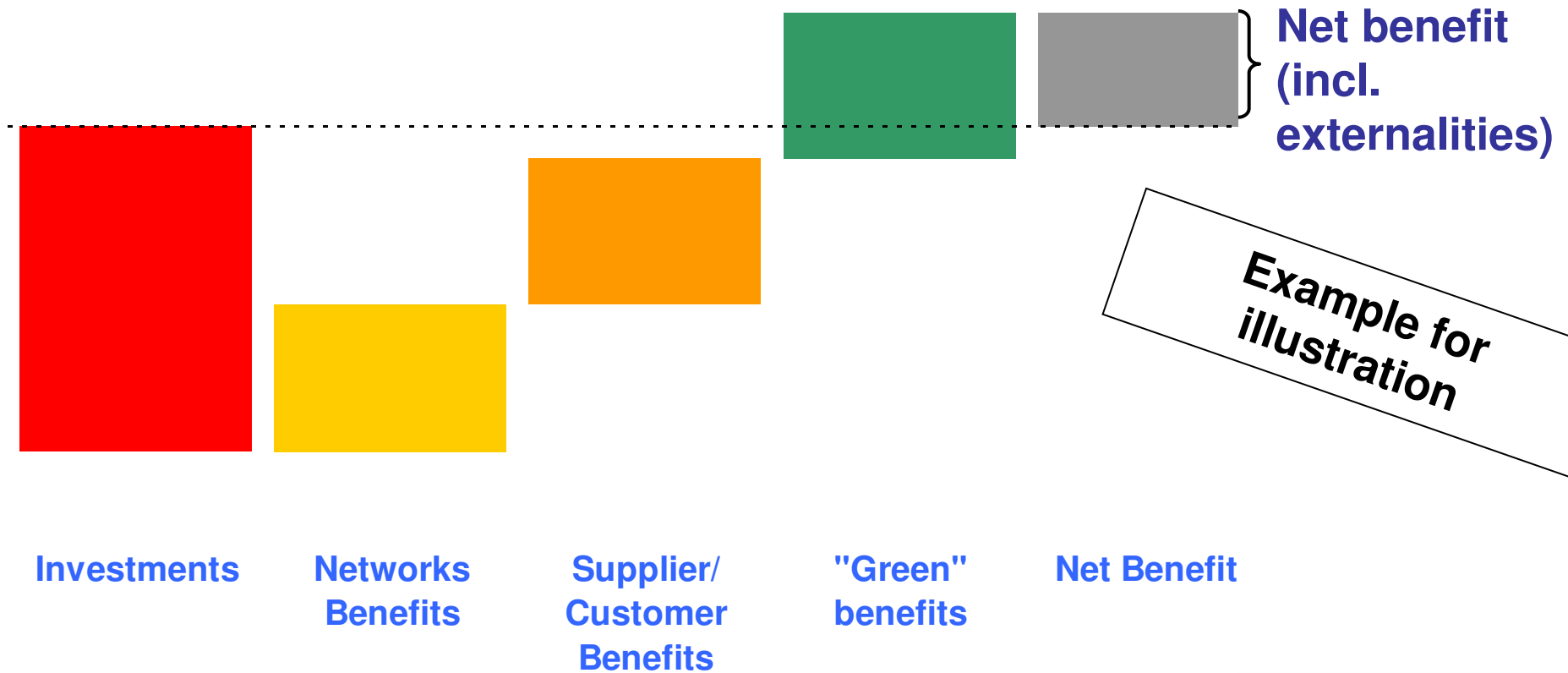
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There are **areas** where **regulation** is essential

- **Economies of scale**
- **Externalities**
- **Setting standards enabling interoperability**

Investments for smart grids might benefits several parties but are often only done by DSOs



Unbundling poses a challenge to the development of smart grids and has to be dealt with

- Existing **unbundling rules** pose a challenge for synchronisation of network investments and the creation of new services.
- **Interoperability** standards enable the market to compensate for lack of synchronisation due to existing functional and information unbundling
- Not everything must be regulated but **regulation is needed to create the right environment** for a market to be developed

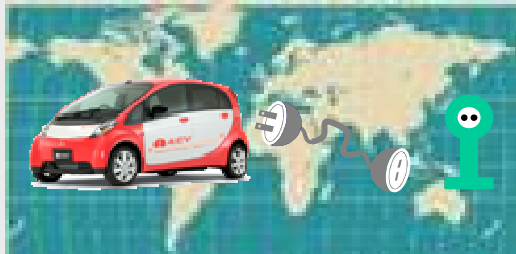
A **stable and predictable** regulatory framework ensures market development and avoid stranded investments

- Danger of **stranded investments** (smart meters)
- For customers to put trust in new technologies **data protection issues** must be addressed in a credible and predictable manner
- In order to give **equal access to new players** in the new market **interoperability** of technology is key for success.

Example Electric Vehicles: Standardization benefits customers, utilities and car manufacturers

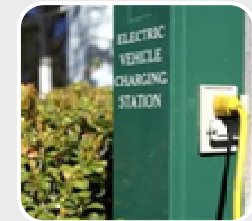
Benefits from standardization

For customers



- > **High convenience**
 - **One single solution worldwide**
 - **No adapters** or different cables needed
- > **Faster electric vehicle run-up/market success**
- > **No retrofit costs** for adopting to new charging systems

For Utilities/ Automobile Manufacturers *)



- > **Cost benefits**
 - **No sunk costs** for proprietary interim solutions
 - **Shared** development and standardization costs
 - **Economies of scale**

*) in particular OEMs (original equipment manufacturers)

Electric vehicles

EURELECTRIC supports an OEM/Utility **standardisation initiative** started end of 2008 to accelerate and improve standards definition

- Draft Proposal accepted as pre-standard
- Initiative will be converted into **official ISO/ IEC** standardisation groups

Within the Framework of the **Task Force Electric Vehicles** EURELECTRIC participates in this initiative.



Principals of electric vehicle/ grid standards can be transferred to smart grids components

- **Open communication** standard (TCP / IP)
- All market stakeholders can use protocol to communicate
- Several software provider can be used ensuring **competitive prices** that keep cost and tariffs low
- Standards offer investment security and give market opportunities to new players

Example: DSM requires the “right” smart devices

Conventional meter

- Deferred information on consumption
 - Annual billing
- Energy efficiency actions not directly effective on bill

Simple Smart Meters (AMR)

- Accurate and timely consumption Information
 - Peak pricing
- More frequent billing
- Consumer needs to actively response to info to reduce bill

Advanced Smart Meter SmartGrids / DSM

- Real time metering
 - Bi-directional flow of information; contribution to energy balance
 - Highly flexible pricing models connected to the availability of energy
- Permanent reduction of bill without permanent consumer decisions

Energy suppliers can use meters to extend their services

- meters according to legal requirements as pre-requisite for new services
- system is modular and extendable

EXAMPLE

regulated

Non-regulated (but based on standards)

Electricity meter



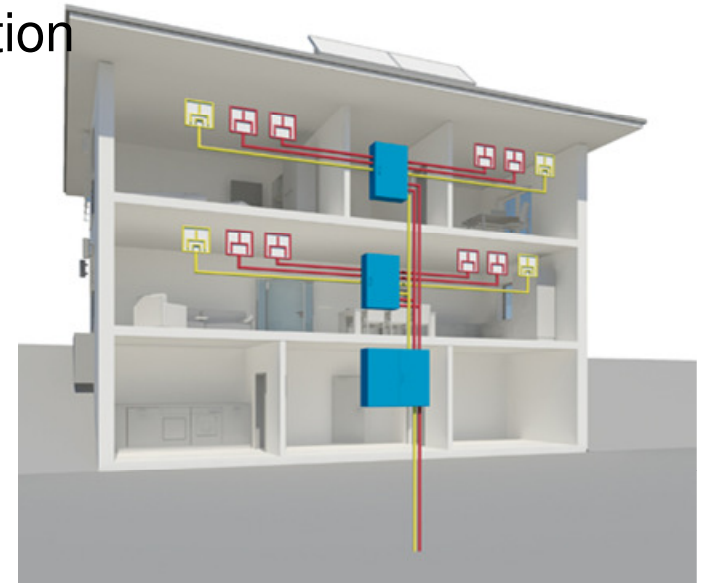
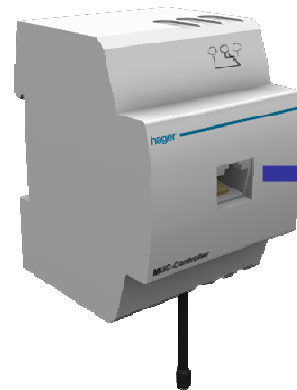
Gas meter



Water, Heat
(not included in directive)



Multi Utility Communication Controller



Smart Home

Suppliers' and new service providers' roles should be defined and let the market work

- The roles of the **meter operation and metering service** have to be defined and assigned
- As soon as smart meters play a physical role with respect to **system stability** this also has to be reflected in the regulatory framework
- Concerning costs it should be defined **who pays** for customer information, more frequent billing or energy balancing
- **New roles** like (data) exchange agent have **to be defined**

Not all technology related activities **must be regulated** – regulation must also facilitate a market development...

- When **geographical or coordinated roll out** of smart grids elements offers cost advantages it should be done by one company e.g. the DSO
- **Interoperability** standards enable the market to compensate for lack of synchronisation due to existing functional and information unbundling
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The cost and risks incurred cannot all be covered by the market or existing recovery mechanisms

- Risk
 - Capital cost
 - Operating cost
- ↑
↑
↓
- } expected effects

Ideas for adding “**smartness**” to the regulatory framework (1/2)

- **Internalise positive externalities**
- **Foster collaboration projects among stakeholders**
- **Tariff of use** – reallocate network tariffs among stakeholders

Ideas for adding “**smartness**” to the regulatory framework (2/2)

- **Performance based ratemaking** (guaranteed/overall standards)
- **Smart Grids factor** in regulation formula (direct effect on DSOs revenues)
- **Load revenues** – charge customers for actual load (capacity tariff €/kW)

Conclusion

Regulation must...

- Open new **market opportunities** for existing suppliers and new players
- **Empower the customers** to make use of new possibilities
- Contribute to define the right **market model**
- **Incentivise investments in new technologies** with positive externalities



Thank you for your attention !

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