

Engaging with and protecting consumers EU-US Roundtable

Fostering energy markets, empowering **consumers**.

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Consumers at the centre of regulation

Putting consumers at the heart of EU energy policy



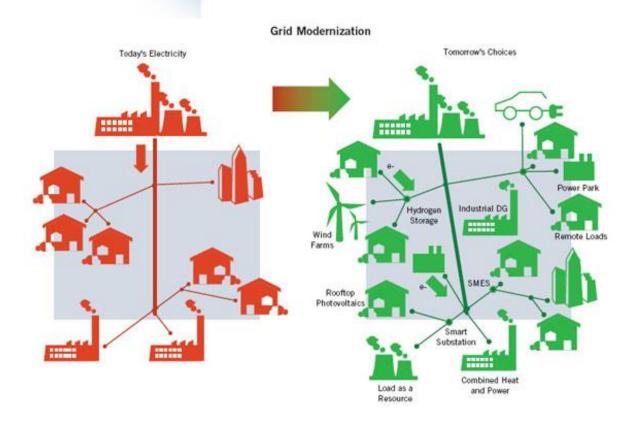
The Council of European Energy Regulators (CEER) is working hard for consumers, empowering them to engage in and benefit from the new smarter energy markets



- Basics must be in place: CEER RASP principles
- Empowered and engaged consumers are the key to effective competition



The energy market: a complex world



- Consumers perceive the energy market as complex: this will increase
- Important to: reduce complexity, inform, educate, and engage consumers



Markets for consumer needs





- An engaged consumer will demand tailored products and services
- This will encourage new entrants and lead to more innovation





Implications for regulators

- Empowered consumers lead to engaged consumers
- Knowledge of consumer behaviour contributes to effective engagement of consumers.





'You snooze, you lose'

Cognitive biases







Status-quo bias

Loss aversion bias

Social preference





'You snooze, you lose'

http://www.youtube.com/watch?v=iyOjyHzzFcM&feature=youtu.be



Thank you for your attention!



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