

- Definition of demand response & the demand response vision
- Customer protection
- Offers reflecting actual consumption patterns and interface with the home
- **Central hub and privacy & security**

## **Mark B M Ossel**

Vice President Echelon Energy & Utility

Boardmember ESNA

European Commission Steering board Smart Grid Taskforce

Member ESMIG, ETSI, CLC TC13, 57

# **Energy Services Network Association (ESNA)**

## **Smart Meter & Smart Grid Industry Group**

- Global, not-for-profit association (under Dutch law) of utilities and solution suppliers & manufacturers promoting the adoption of the **Open Smart Grid Protocol (OSGP)** and **NTA8150 (API)** architecture and infrastructure
- Education, outreach and **standardisation efforts**
- **Ecosystem** of users and companies with value-added applications and devices for secure, reliable and cost-effective smart grid, automatic meter management, Billing, CRM and CIS
- Our purpose is to help our members successfully implement and operate the smart grid and extend the capabilities.
- [www.esna.org](http://www.esna.org) (ETSI member)  
representation in ESMIG, TC13 / TC57 / TC247 / TC205, TC294, ETSI

Open standards:

NTA8150 (API) & Open Smart Grid Protocol (OSGP)

## ***Energy Services Network Association***

- Industry/Usergroup, ESNA members securing interest of
  - **Utilities**
    - o.a. Alliander, SEAS, Vattenfall, EoN, Linz, Feldkirch, NRGi, etc.
  - **Software** companies
    - MDM (a.o. Telvent, Ubitronix, Gorlitz, Ferranti, Eaton, Oracle)
  - **Service** providers
    - System Integrators (a.o. Alcatel Lucent, Ubitronix, Accenture, Eltel, Telvent, CIAC)
    - Installers (Eltel)
  - **Hardware/device** providers
    - In-home devices (o.a. Onzo, Ubitronix, Efergy, Geo, Wimet, etc))
    - Meters (a.o. Echelon, ELO, Secure, etc.)
    - Home gateways
- *Share vision, supporting same system, architecture, protocols*

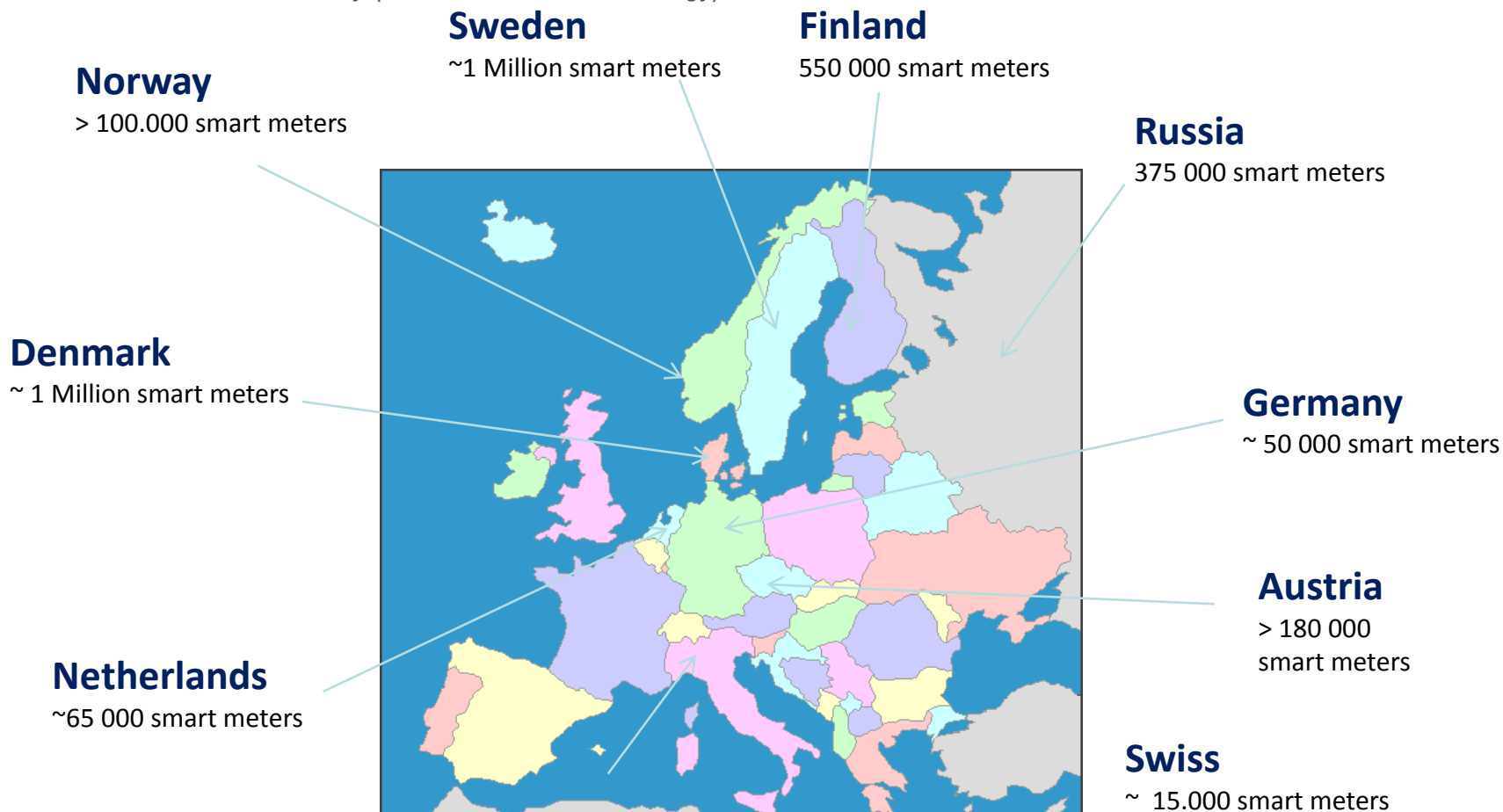


CIAC



# NES/OSGP smart meter projects in Europe

Outside Italy (27M with similar technology) , installed/Under Contract ~ 3 Mil OSGP Smart meters





**Henrik**

Expecting simple benefits  
Sceptical

Unique

**Mette**

Very emotional  
Creative mindset  
Innovation



Reality

Dream

# the customer

The critic  
24%

The dreamer  
20%

The basic  
40%

The local  
16%



**Ib**  
Traditional  
Conservative  
Stable electricity  
supplier

Standard

**Kirsten**

Environmental issues  
Green energy







**Henrik**

Expecting simple benefits  
Sceptical

Unique

**Mette**

Very emotional  
Creative mindset  
Innovation

*No privacy, security infringement*

The critic

24%

The dreamer

20%

17.4% decrease

Reality

Dream

Energy usage

The basic

40%

16%



**Ib**

Traditional  
Conservative  
Stable electricity supplier

Standard

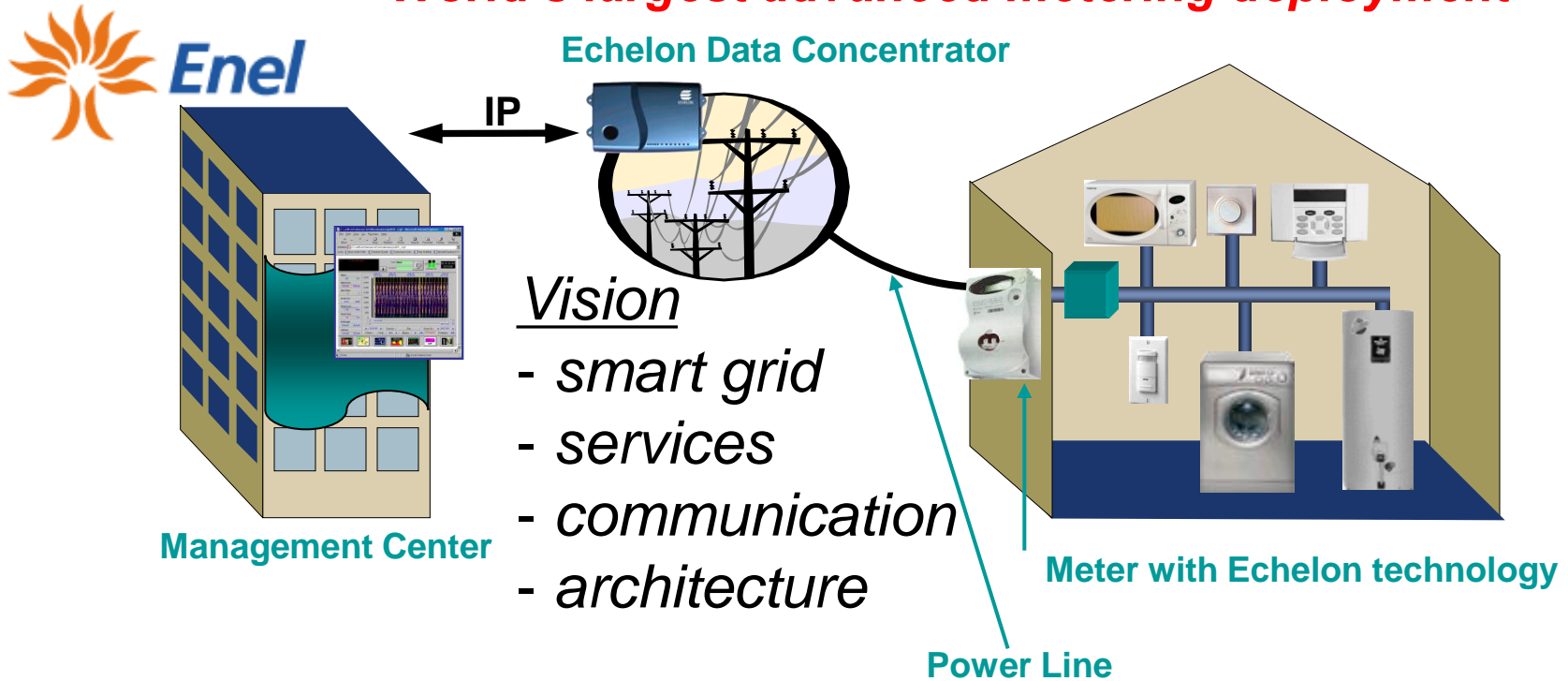
**Kirsten**

Environmental issues  
Green energy



# Enel's, Echelon Project In Italy, 2001

*World's largest advanced metering deployment*



- Over 27 million homes and buildings installed with smart meters
- Projected cost of €2.1 billion
- Projected annual savings of €500 million
- Running



## **Then: Electricity Was a New Technology**

Then

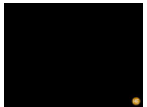


- One-way flow of energy from large plants
- Supply was abundant
- Environmental impact was not understood
- Run to failure design

# Now: Electricity Is Essential To All We Do

- Reliable supply is an economic and national security concern
- Concerns over CO<sub>2</sub>
- Move to renewable, intermittent sources of supply
- Distributed generation
- EV
- ▶ Meeting these demands requires a smarter grid & change in behavior

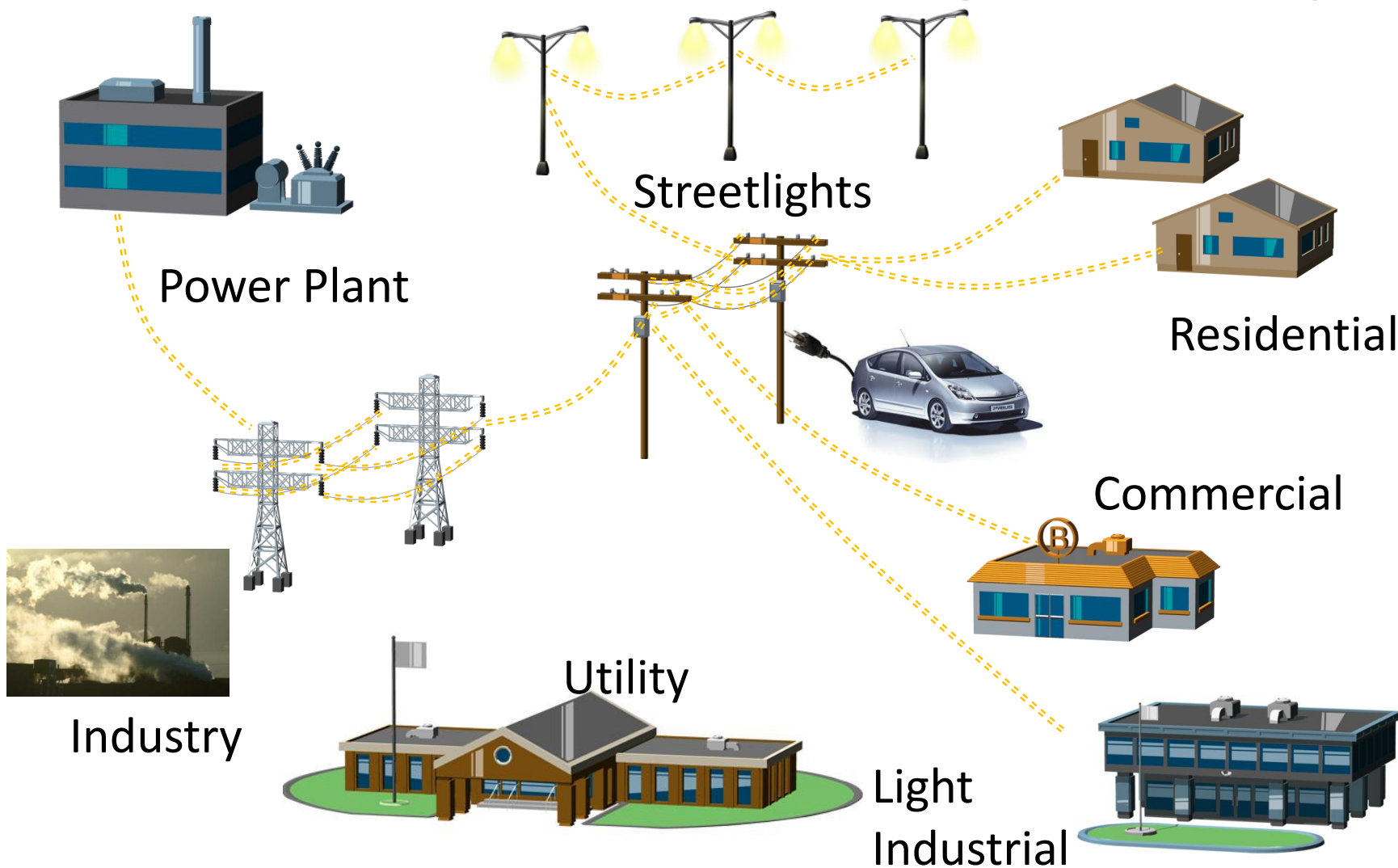
*A stable grid*

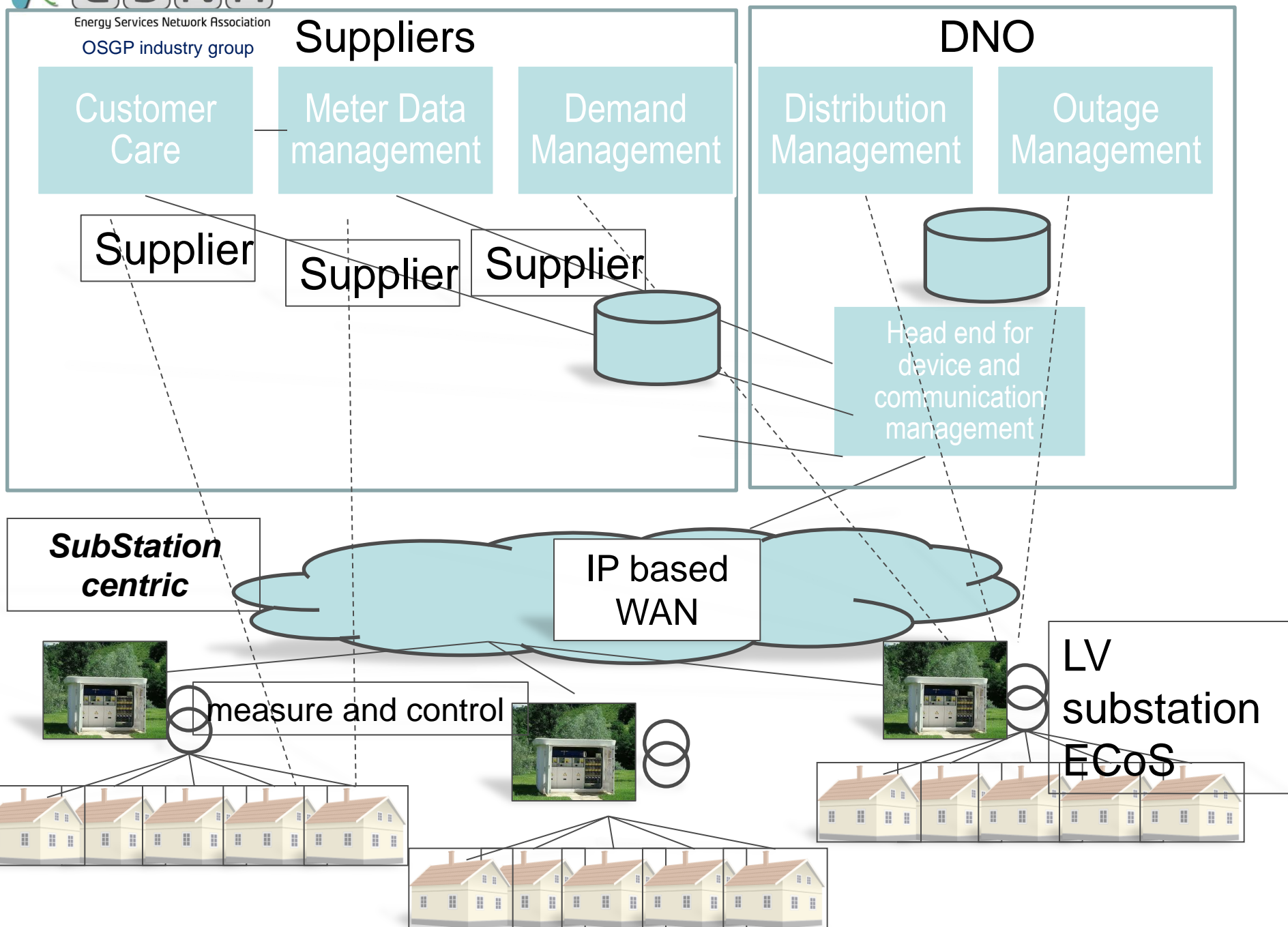


***Need to combine information, manage and control, while minimizing data traffic, communication & storage.***

# Smart Grid Connects Power Producers and Pro/Con/sumers.

**Demand growing faster than capacity..**  
**while we run out of fossil fuels and generate locally**





# Key message to regulators

- The future will come with
  - Decentralized intermittent sources of supply
  - Distributed generation (feed-in), EV
- Requirement for local grid management
  - Maintain/ensure service level
  - Eg Voltage regulation
- Smart meters are sensors
  - Allow usage of “Technical data” to ensure service level
- Substation centric architecture required
  - Use data where needed
  - Mix of central and decentralized computing



**Any Questions?????**

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# The Smart Grid Evolution

## smart metering as foundation

### Today (AMR/AMI)

Integrate existing services into new grid

#### Applications

- Meter reading
- Net metering
- Time of use
- Basic outage detection
- Large load demand limiting

### Short term (Smart Grid 1.0)

Transform existing services using advanced communication

#### Applications

- Pre-paid metering
- In-home displays
- Intelligent disconnect
- Fine-grain load control
- Advanced outage management
- Bi-directional metering (renewables)
- Demand response

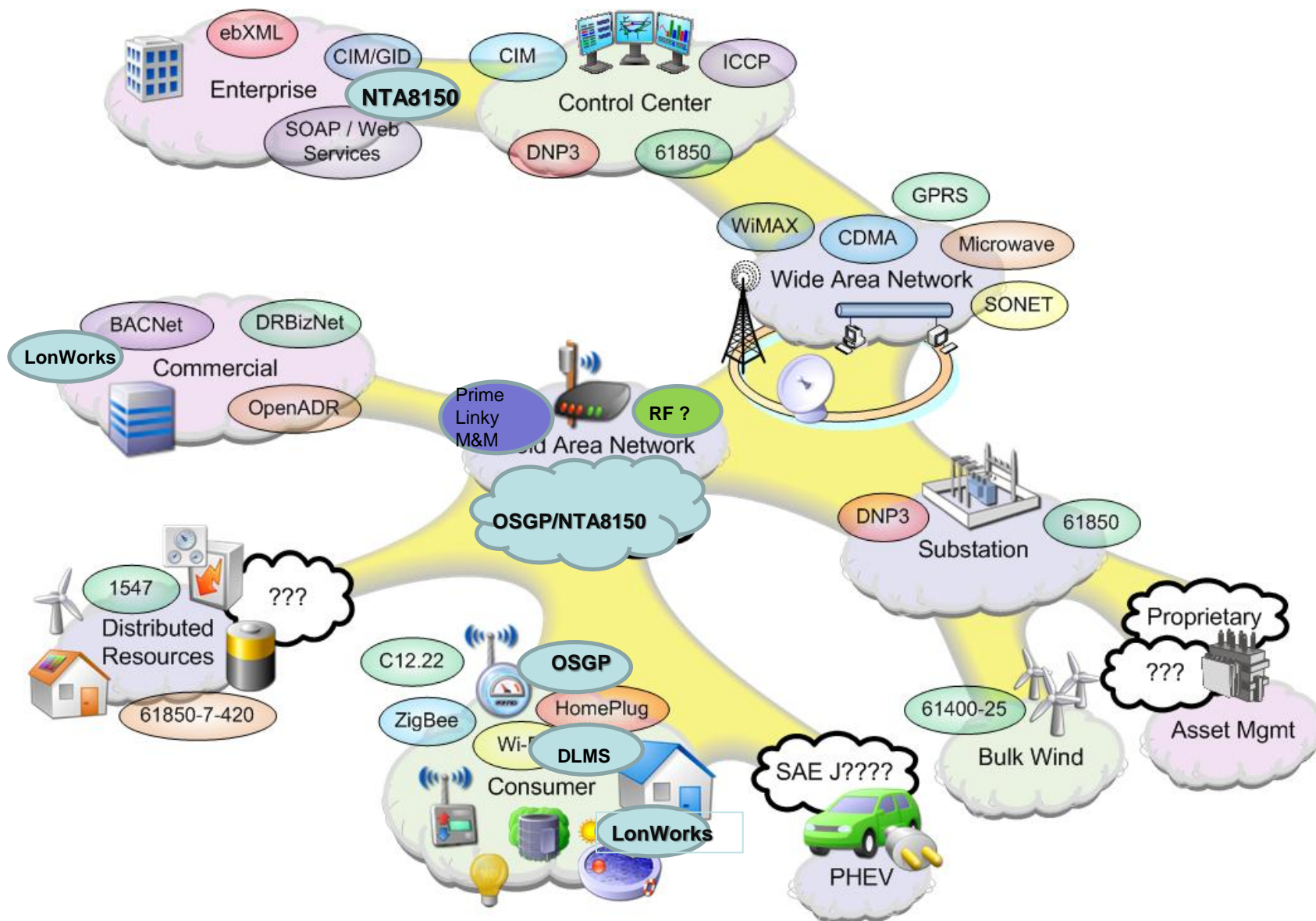
### Long term (Smart Grid 2.0)

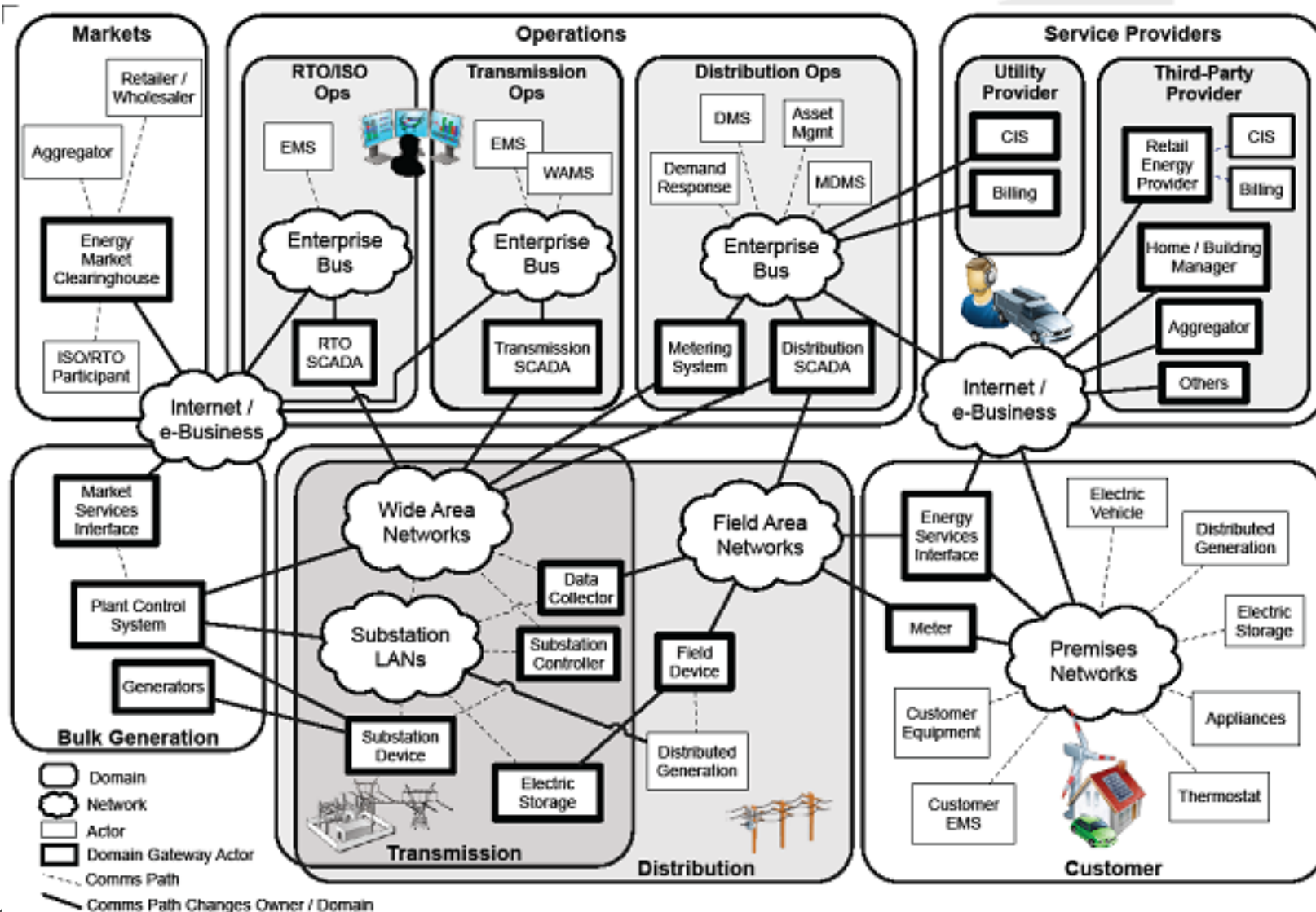
Enable future services and foster innovation

#### Applications

- Micro-grids/distributed generation
- Intelligent street lighting
- Vehicle to grid /grid to vehicle
- Storage/distribution of renewables (wind, fuel cells, solar)
- Fault prediction/outage prevention
- Energy asset management
- Automatic demand response
- Other future applications...

# Smart Grid Comm Standards Domains..... many





**Figure 2.1 Information sharing components of the Smart Grid<sup>7</sup>**

# Smart Grid Components & Targeted Benefits

## “Intelligent” Communication Infrastructure

### Substation Automation

- Improved reliability
- Remote breaker operation
- Improved Voltage Regulation
- Automated Emergency load reduction
- Improved asset management

### Distribution Automation

- Improved reliability
- Improved PQ
- Improved system efficiency (Volt / Var Management)
- Emergency load reduction
- Reduced equipment inspections
- Self Healing capability
- Improved asset management
- Reduction of technical losses due to better modeling

### Smart Metering / AMI

- Remote meter reading
- Remote connect / disconnect
- Prepaid metering
- More billing options (weekly, bi-monthly or monthly)
- Auto On site outage reporting
- Meter accuracy improvement
- Reduced energy theft
- Improved public safety

### Behind the Meter Applications

- Energy Efficiency
- Peak Load Mgmt
- Demand Response Rates
- CO2 Offset from peak reduction

**WEBSERVICES**